Art Gallery of Northumberland
9:34 AM
Profit \& Loss Actual vs Budget
10/10/2019
January through September 2019
Accrual Basis

|  | Jan - Sep 19 | Budget | \$ Over Budget | \% of Budget |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Municipal Grants | 153,750 | 205,000 | $(51,250)$ | 75\% |
| Provincial Grants | - | 30,000 | $(30,000)$ | 0\% |
| Federal Grants | 3,644 | 12,000 | $(8,356)$ | 30\% |
| Other Grants | - | 10,000 | $(10,000)$ | 0\% |
| Sponsorships | 500 | 5,000 | $(4,500)$ | 10\% |
| Donations | 11,544 | 15,000 | $(3,456)$ | 77\% |
| Fundraising Revenue | 4,122 | 15,000 | $(10,878)$ | 27\% |
| Shop on 3 | 2,466 | 5,000 | $(2,534)$ | 49\% |
| Membership Fees | 4,490 | 8,000 | $(3,510)$ | 56\% |
| Education Programs | 8,251 | 5,000 | 3,251 | 165\% |
| Interest and Other Income | 7,428 | 5,000 | 2,428 | 149\% |
| Total Income | 196,195 | 315,000 | $(118,805)$ | 62\% |
| Expense |  |  |  |  |
| Salaries and Benefits | 107,066 | 122,500 | $(15,434)$ | 87\% |
| Office and Sundry | 7,846 | 11,000 | $(3,154)$ | 71\% |
| Furniture and Equipment | - | 5,000 | $(5,000)$ | 0\% |
| Rent | 33,750 | 45,000 | $(11,250)$ | 75\% |
| Insurance | 3,846 | 5,000 | $(1,154)$ | 77\% |
| Security Charges | 5,595 | 8,000 | $(2,405)$ | 70\% |
| Repairs and Maintenance | 4,278 | 21,500 | $(17,222)$ | 20\% |
| Bank Charges, Interest, Cr Fees | 2,313 | 4,500 | $(2,187)$ | 51\% |
| Marketing and Communications | 3,821 | 7,000 | $(3,179)$ | 55\% |
| Membership Association Fees | 474 | 1,300 | (826) | 36\% |
| Professional Fees | 10,404 | 13,700 | $(3,296)$ | 76\% |
| Fundraising Expense | 1,300 | 2,500 | $(1,200)$ | 52\% |
| Exhibition | 17,071 | 51,000 | $(33,929)$ | 33\% |
| Education Programs. | 2,750 | 2,000 | 750 | 138\% |
| Special Initiatives | - | 5,000 | $(5,000)$ | 0\% |
| Permanent Collection | - | 5,000 | $(5,000)$ | 0\% |
| Total Expense | 200,514 | 310,000 | $(109,486)$ | 65\% |
| Net Income | $(4,319)$ | 5,000 | $(9,319)$ |  |

